

Message Text

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PAGE 01 AUCKLA 00164 230341Z

12

ACTION EA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 029686

R 230237Z JUL 75
FM AMCONSUL AUCKLAND
TO USDOC WASHDC
INFO SECSTATE WASHDC 470
AMEMBASSY WELLINGTON

UNCLAS AUCKLAND 0164

E.O. 11652: NA
TAGS: BFOL NZ
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 614/02/P0002

2. 071475

3. Q PILLING

4. 614 NEW ZEALAND

5. IAD

6A. WRITE

6B. N P COOPER, GENERAL MANAGER

6C. NEW ZEALAND FASTENERS LTD.
P. O. BOX 37-245
AUCKLAND 1, NEW ZEALAND

7. CABLE: FASTENERS
TELEX: NZ2787
TEL: 70362

8. --

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9. 104-11

9A. DIRECT SALE, AGENCY, AND DISTRIBUTION

10. 33120 - 0100 STAINLESS STEEL, FLAT, ROUND, BAR AND
PLATE OF U.S. GRADE AISI 304 & 316

COMPANY SEEKS SOLE AGENCY AND DISTRIBUTION ARRANGEMENT
FOR ABOVE PRODUCT AND PRICE AND DELIVERY INFORMATION.
FIRM IS ALREADY KNOWN IN THIS FIELD BUT IS INTERESTED
IN A PERMANENT RELATIONSHIP WITH AN OVERSEAS SUPPLIER.
CURRENT SALES IN STAINLESS STEEL AND A WIDE RANGE OF
INDUSTRIAL FASTENERS ARE THROUGHOUT NEW ZEALAND TO
INDUSTRIAL ENDUSERS. FIRM ESTABLISHED 1965, HAS A
STAFF OF 23 AND OFFICES AND WAREHOUSES IN AUCKLAND,
WELLINGTON, HAMILTON AND CHRISTCHURCH. ANNUAL SALES
ARE CURRENTLY RUNNING AT NZ\$2 MILLION. THIS IS AN
EXCELLENT CONTACT. A CURRENT WTDR IS UNDER PREPARA-
TION. WILLIAMS

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NNN

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